



**Community
Smiles Dental**
caring. serving. advocating.

— **2023** —
Annual Report

Celebrating a Year of Impact In 2023

Dear Friends of Community Smiles Dental:

Each year, we are delighted to share our achievements and inspiring stories featured in our Annual Report. This snapshot of our work reveals the impact of our programs and services, made possible by the unwavering support of our donors and community partners. Together, we are creating a brighter and healthier future for thousands of children and families, and we are honored to share this journey with you.

As a supporter of Community Smiles Dental in 2023, we are grateful to have you as part of our CSD family and mission. Your generosity comes at a critical time, as our clinics face an unprecedented surge in demand for essential dental services. Your contribution is a beacon of hope, enabling us to expand our reach and transform the lives of more children in need. We are deeply grateful for your trust and partnership in our work.

CSD remains one of only a few safety net dental clinics for state-insured and underinsured patients. With a special focus on children, expectant mothers, individuals with special health needs, and vulnerable adults, we work tirelessly to address the unmet dental needs of our community through comprehensive dental care and oral health education programs.

In 2023, the Community Smiles Dental celebrated the close of 15 years of providing life-changing dental care to our community’s most vulnerable citizens. Additionally, we successfully continued our collaborative efforts with WCTC, MATC, and Marquette University School of Dentistry, fostering innovative community-based training and educational opportunities for their students. Through these collaborations, we provided valuable hands-on experience and exposed future professionals to the rewards of public health careers, inspiring the next generation of healthcare leaders.

Though we served nearly 4,500 patients in 2023, our Menomonee Falls and Waukesha clinics remain at capacity with maximized waitlists. We recognize the need to expand our care and in alignment with our strategic plan are exploring growth into the Greater Milwaukee Region. As we embark on a new year, we thank you for making 15 years of healthy smiles possible for CSD patients. We invite you to join us in envisioning a brighter and healthier future for all children in our community. Together, let's continue to amplify our impact and invest in a community where access to quality dental care is a reality for everyone.


Karin Kultgen
Board Chair


Renee Ramirez
Chief Executive Officer

Mission

Community Smiles Dental improves the lives of the underserved through oral healthcare services, preventive education, and advocating for systemic healthcare change – because everyone deserves a healthy smile.

Vision

To create a healthier community by improving oral health and ensuring that no one suffers from dental pain.

Core Values

Inclusivity

We value diversity, providing the highest quality care to all in our community.

Professionalism

We have high expectations for our service, demonstrating “cutting edge” clinical care, customer service, and administrative support in our clinics.

Quality

A simple promise that takes organizational commitment - offer the best possible clinical care, healthcare technology, and resources

Compassion

We know compassion isn’t just caring for the person, it’s advocating together to improve the system.

Community

Our work creates more than healthy smiles, it creates strong lives across our entire community.

2023 Board of Directors

Our Board of Directors provides volunteer leadership with organizational governance, including fiduciary oversight, fund development, organizational leadership, policies and protocols, and strategic planning. CSD Board Members are elected for a term of three years. Thank you to our 2023 Board of Directors for their generous contributions of time, talent, and treasures.

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Retired MD

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D’Angelo & Grabow, LLP
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Wales Family Dental

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Falci Wealth Management

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Pollard General Counsel

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Deb Wallendal
Waukesha Area Technical College (retired)

Renee Ramirez, Chief Executive Officer
Community Smiles Dental

2023 Executive Leadership Council

Our Executive Leadership Council provides volunteer leadership in the area of door-opening and partnership development, as well as community and business expertise to support the CSD mission and expand our impact. Thank you to our 2023 ELC members for their contributions and collaboration.

- Marybeth Budisch, Co-Chair**
Sabljak & Budisch, Principal

Hanneke Deeken, Co-Chair
ProHealth Care, Community Outreach Nurse (Retired)

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Henry Schein Dental, Executive (Retired)

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Community Volunteer, Nonprofit Coach

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Froedtert Health & Milwaukee Bucks, Managing Director

Pam Brilowski
Board Member Liaison to the ELC
Brilowski Family Dentistry, Dental Hygienist



2023 Impact Stats



Thousands more
touched through
community outreach
and education



2,556
Patient Count For
Waukesha Clinic



1,817
Patient Count For
Menomonee Falls Clinic

63%

Represent patients of
diverse racial and
ethnic backgrounds



56,881
Total Procedures



13,323
Appointments
Provided



514
Adults Served

\$3.7 million
Value of Care

2023 CSD Results

- 100%** of our patients receive a caries risk assessment
- 80%** of children complete their oral health treatment plans
- 88%** of children served returned for follow-up preventive care
- 59%** of children who returned for preventive care have no new cavities
- 98%** of patients very much agreed that their needs were met
- 93%** of patients very much agreed that they were able to make their own health care decisions
- 98%** of patients agreed that they received support in making decisions about their treatment
- 100%** of patients reported they received education on how to care for themselves
- 100%** of patients very much agreed that they will use the information and resources given to them



On April 20, 2023, Laugh for a Smile hosted over 400 guests attended and raised over \$220,000 benefiting life-changing dental care for CSD patients.



On November 2, 2023, the Cheers event raised over \$34,000 for patient care.

Building a More Inclusive Community for All

This year, we were proud to announce the establishment of a permanent DEI (Diversity, Equity, and Inclusion) Committee. This dedicated committee aims to foster a culture of inclusivity, respect, and equity within Community Smiles Dental and the communities we serve. Recognizing the diverse backgrounds of our patients, we strive to continue providing the highest quality of care. By promoting diverse perspectives, equitable opportunities, and inclusive practices, the DEI Committee works to create an environment where every individual feels valued and empowered to contribute their unique talents and experiences. Through strategic initiatives, educational opportunities for CSD employees, and continuous dialogue, we are dedicated to building a more inclusive and equitable environment for all.

“ The impact of our patient and provider relationships go beyond having a good appointment while at CSD. We watch our patients grow and get to know them and their families on a personal level, oftentimes being a trusted adult to help them navigate barriers beyond dental care. Our team can be found holding little ones while a parent gets treatment done, or helping find an activity for a patient's sibling while they are in the waiting room. Parents can be found standing at the front desk chatting with team members about new and exciting updates in their lives. This relationship naturally leads to follow through with preventative care and treatment completion. With the addition of our DEI committee we are able to designate time to really hone in on the values that have always been at the core of CSD. As a team member that gets to see both the clinical and administrative side it makes me so proud to be a part of an organization that makes space for all, both patients and team. Our committee serves as a check in to ensure we continue to learn and implement practices of inclusivity and equity. ”

~ Jenny Reyes

CSD Clinic Manager &
DEI Committee Member



“ Core to the mission of Community Smiles Dental is improving the lives of the underserved through oral health care. Our organizational core values include compassion, community and inclusivity.

In 2023 the board and staff of CSD made a conscious decision to develop a DEI strategy because we believe all individuals should have access to equitable dental care. An ad-hoc committee made of board and staff was created. In 2024 the board approved moving this group to become a permanent committee that reports to the board. I am very honored to be one of the board representatives for the DEI committee. Working together with the staff, we developed core beliefs that will guide the work of our organization moving forward. We are committed to being an agent and advocate for change at every level. ”

~ Deb Wallendal

CSD Board Member &
DEI Committee Member

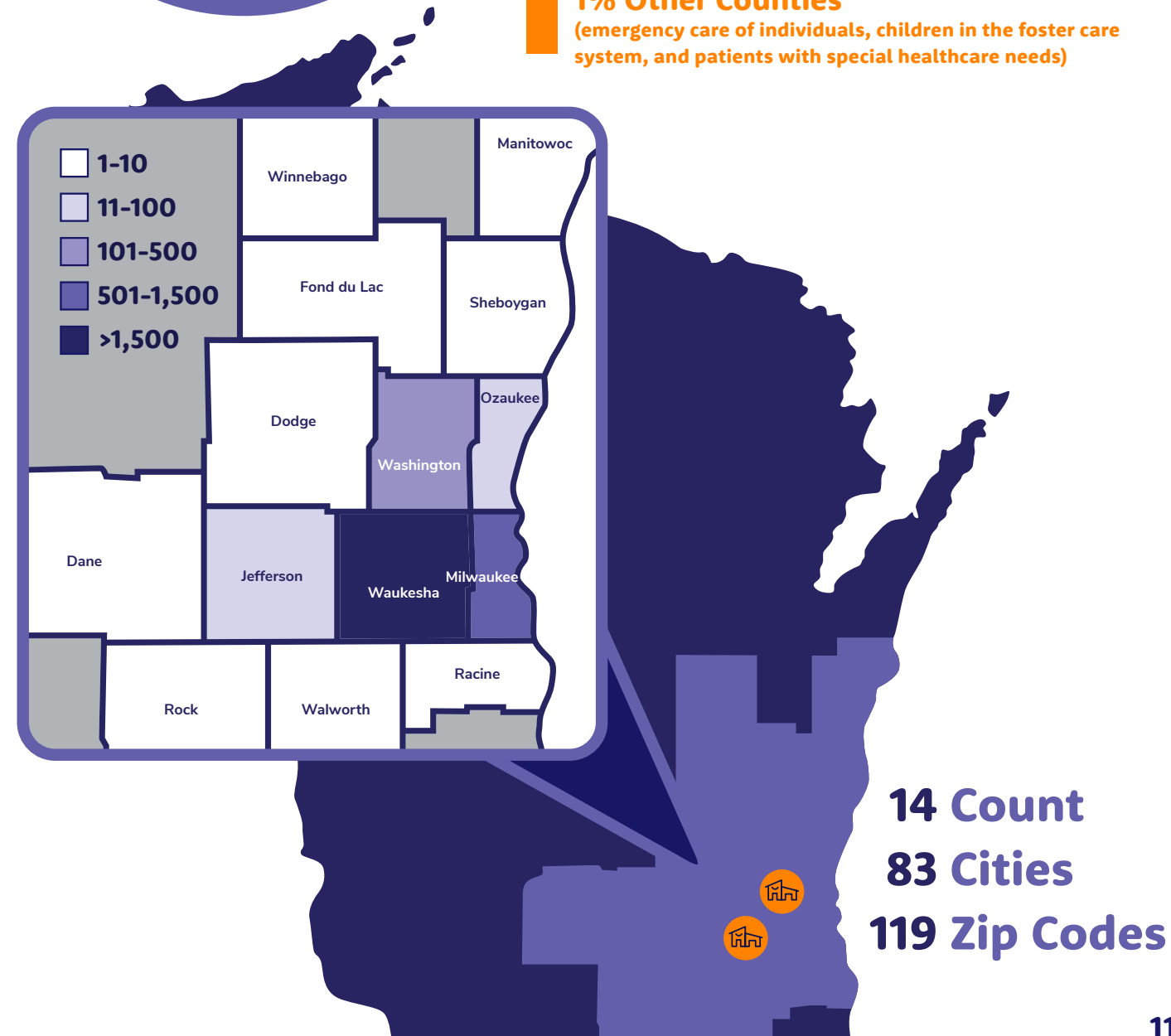
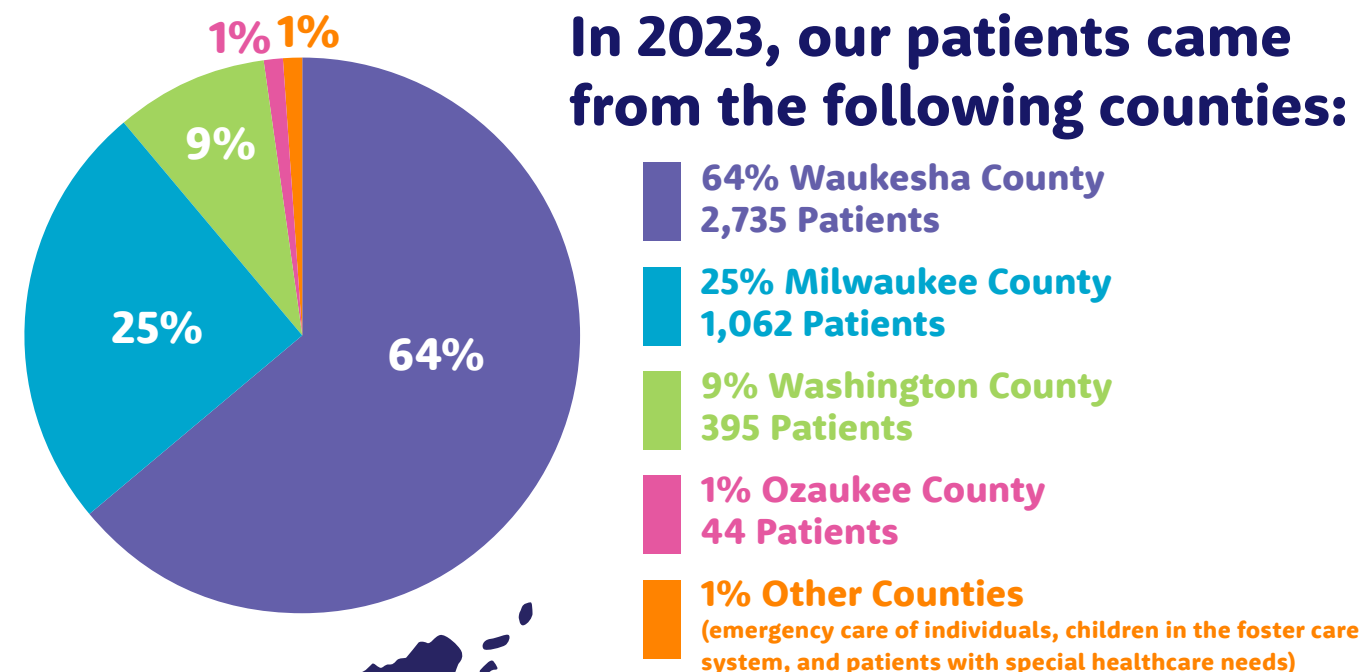


Why The Need For CSD

- Nearly 125,000 children in Greater Milwaukee struggle with access to dental care (Source: WI DHS BadgerCare Enrollment Data Feb. 2023)
- Tooth decay is Wisconsin's most chronic childhood disease.
- Research consistently demonstrates the ways that dental decay can negatively impact school performance. According to a research report from Shillpa Naavaal, BDS, MS, MPH and Uma Kelekar, PhD, "Among children, dental problems can lead to embarrassment, anxiety, withdrawal, absence from school, inability to concentrate, and poor academic performance." They go on to share research that demonstrated students with a toothache, when compared to those without, were "4 times more likely to have a low grade point average."
- A 2016 study on Wisconsin found that 75% of adults and 67% of children on BadgerCare received no dental care in the previous year despite having dental coverage—the worst rate in the country.
- By the time children finish high school 80% have tooth decay
- Roughly 1 in every 4 individuals in the Greater Milwaukee area struggle with dental care access

CSD's Geographic Footprint

In 2023, our patients came from the following counties:



Adam's Journey From Loss to Hope



Meet Adam, a devoted father of three young children who faced unimaginable challenges after the loss of his wife. Read Adam's courageous story of loss, resilience, and some hope found at Community Smiles Dental.

"After my wife, Valerie, died of cancer in Aug 2018, I was on my own to take care of our three young kids while processing my own grief.

Maisie (2), Charlie (4), Austin (7) and I relied on Val for so much as she thrived in her role as our family's sole income provider. Among other things, her hard work provided us with health insurance.

As the day to day duties went from normal to daunting, I was also tasked with making the transition to state health care and finding a new dentist for myself and the kids. I truly dreaded these responsibilities and could barely find the energy to get out of bed. Needless to say, the motivation to search for dental care and other important things a family needs to be healthy was difficult to muster.

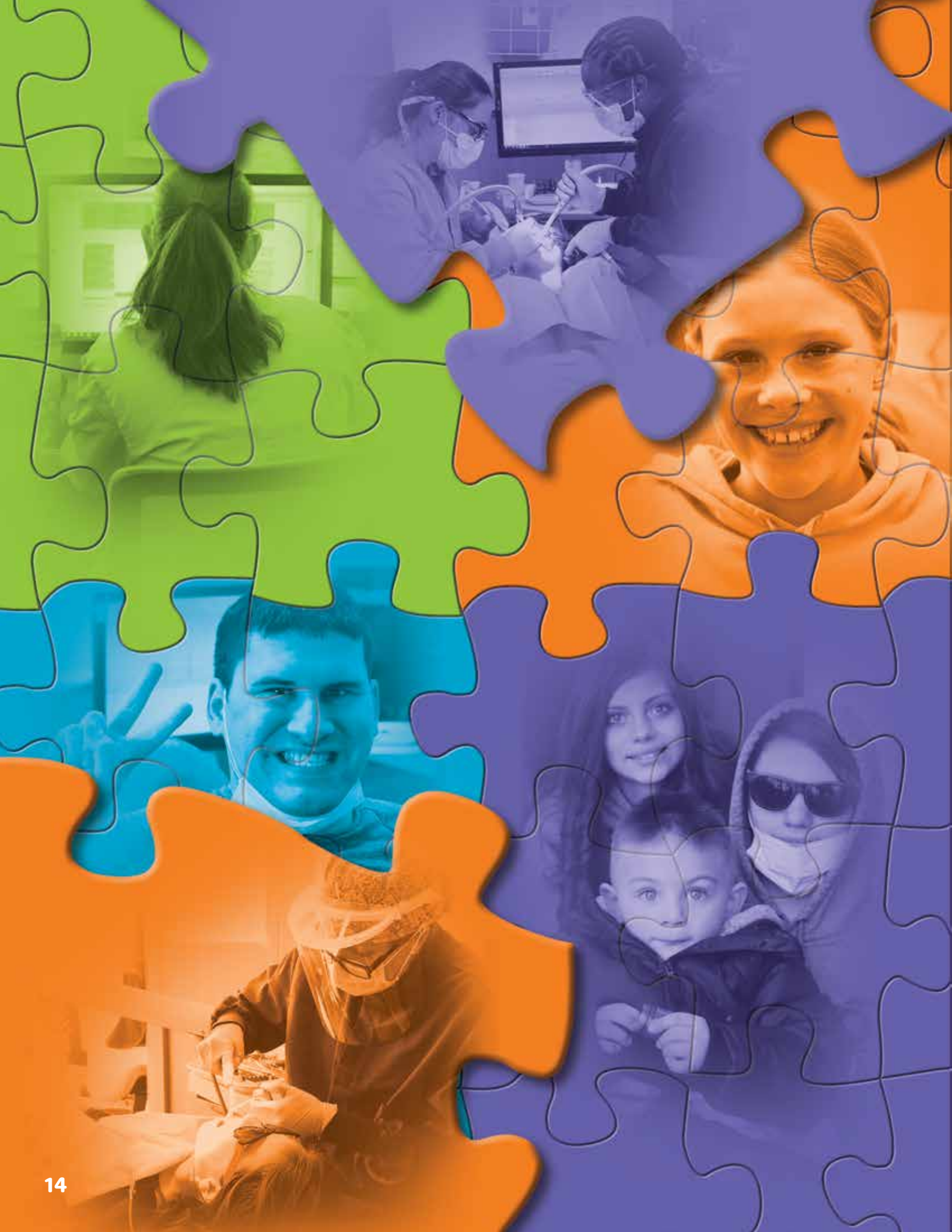
Even after I discovered there was a dental clinic we could go to close to home, I still dreaded the prospect of taking my three young ones to that first appointment. I was still struggling to find the energy to make and keep appointments, volunteer at the school, or take care of my personal health care needs.

But when we walked into Community Smiles, I was overcome with calmness and comfort right away. The kindness and caring nature of every person there made me feel comfortable enough to share our family story. I felt like we had a team of people rooting for us to succeed. That first visit lifted so much weight off of my shoulders. I was going to be able to take care of my kids... and myself. And it led to more confidence in making and keeping pediatric appointments and even feeling like I could do things like chaperone on my kid's field trips or even take them on vacations without their mother being there.

“ I felt like we had a team of people rooting for us to succeed. That first visit lifted so much weight off of my shoulders. I was going to be able to take care of my kids...and myself. ”

I have so much gratitude for Community Smiles Dental and the wonderful people at the Menomonee Falls clinic. Their genuine kindness and sympathy and support helped me kick start my journey as a solo parent taking control of my kids' all around health care needs.

In 2023, we were reminded that CSD's mission is not just about treating teeth, but about transforming lives. Thanks to the trust and support of our donors and community partners, we are able to serve vulnerable families in our community who found comfort, compassion, and comprehensive dental care at our clinics. Stories like Adam's inspire us to continue our work, knowing that together, we are building a healthier and compassionate community, one smile at a time.



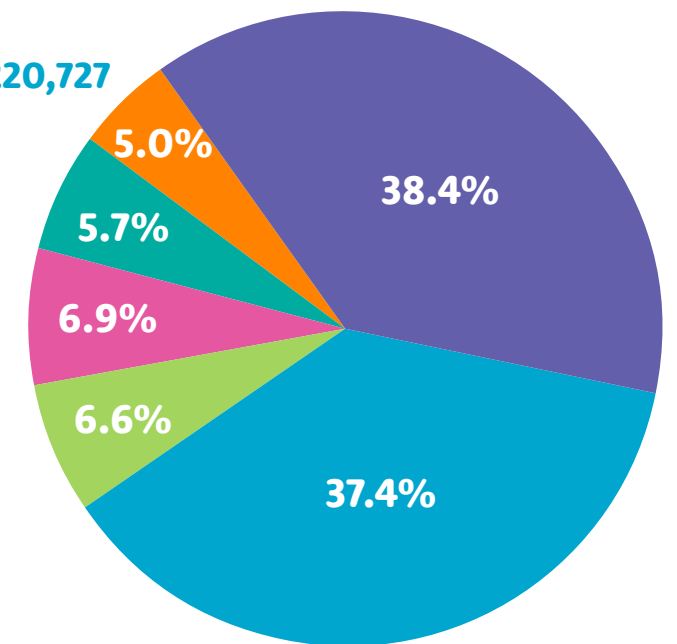
2023 Financial Position

At Community Smiles Dental, we practice sound fiscal management and leverage every dollar generously invested in our mission. In conjunction with the Board of Directors, our Finance Committee prepares the budget and reviews monthly.

We work diligently to maintain sound financial health, allowing us to provide dental care to those who need it most.

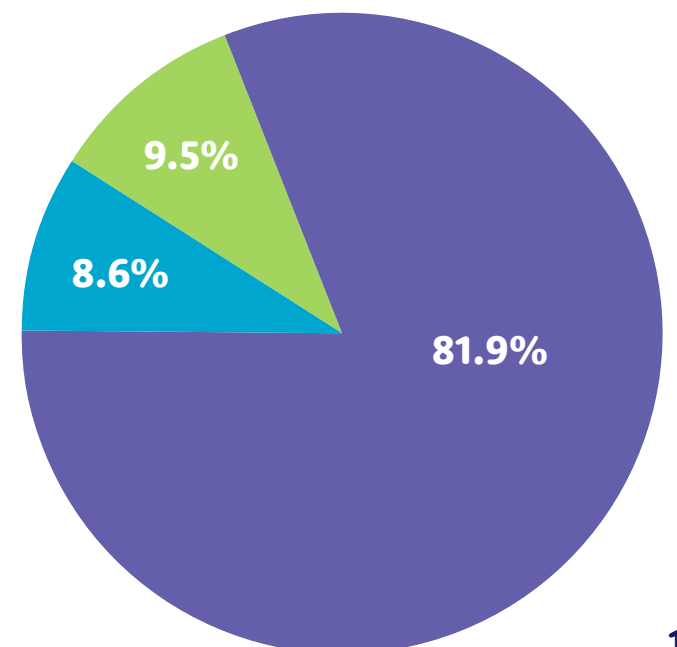
Total Revenue: \$3,263,260

- **Program Revenue: \$1,252,363**
- **Individual Donations & Grants: \$1,220,727**
- **Special Events: \$214,837**
- **Government Grants: \$224,500**
- **In-Kind Donations: \$186,808**
- **Net Investment Return: \$164,025**



Total Operating Expenses: \$2,978,317

- **Dental Care Program: \$2,438,743**
- **Fundraising: \$255,199**
- **Administration: \$284,37**



*The following represents CSD's 2023 audited financials.

Thank you to our 2023 donors!

The following recognizes the generous donors who provided contributions during our 2022 program year (January 1, 2023 to December 31, 2023). Every effort is made to ensure the accuracy of all donor information. If you find an error or omission, we apologize and ask that you bring it to our attention by emailing mhuempfnr@communitysmiles.org.

\$100,000+

American Academy of Pediatric Dentistry Foundation	Froedtert & the Medical College of Wisconsin	State of Wisconsin Department of Health Services
The Emily and Henry Baldwin Fund at The Chicago Community Foundation	ProHealth Care	Wisconsin Department of Health Services-Division of Public Health
	Roots & Wings Foundation	

\$25,000 - \$99,999

Delta Dental of Wisconsin Foundation	Greater Milwaukee Foundation	United Way of Greater Milwaukee & Waukesha County
Froedtert West Bend Hospital, Healthy Community Fund	Otto Bremer Trust	

\$10,000 - \$24,999

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\$5,000 - \$9,999

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\$2,500 - \$4,999

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\$2,500 - \$4,999 (Continued)

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\$1,000 - \$2,499

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\$500 - \$999

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\$250 – \$499

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\$100 - \$249

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